

THOUGHT ARTICLES & POPULAR PRESS:

Teams:

Kellogg Insight (January 6, 2017)

[Lead Better Teams, Engage More Customers, and Find Your Next Market](#)

Kellogg Insight (July 20, 2016)

[Five Strategies for Leading a High-Impact Team](#)

Kellogg School of Management News & Events (Nov. 13, 2014)

[What to do with your problem team member: It's not always just one black sheep who needs fixing](#)

Kellogg School of Management News & Events (Oct. 7, 2014)

[What's your team BMI? Right-size your team in order to maximize its efficiency and effectiveness](#)

Kellogg Insight Blog (April 3, 2013)

["Commons are necessary, but caves are too"](#)

Inc. (November 22, 2016)

[These 5 Common Collaboration Myths Are Destroying Your Team](#)

The Economist (March 19, 2016)

[Team spirit](#)

IGNITES: A Financial Times Service (Sept. 22, 2014)

[People Feature: Corner Office Gig? Most Workers Say 'No Thanks'](#)

Fast Company (Oct. 11, 2013)

["Why Productive People Work Well with Their Opposites"](#)

Fast Company (September 23, 2013)

["Why You Should Spend Your Mornings in a Cave"](#) (Bottom Line)

Time Magazine (April 25, 2013)

["Who Is Happiest At Work? Probably Not Who You Think"](#)

Digital Workplace 24 (April 22, 2013)

[“Face Time: Optimizing Collaboration”](#)

USA Today (April 1, 2013)

[“Idea File: Make office arguments more constructive”](#)

Harvard Business Review Blog (April 1, 2013)

[“Give workers the power to choose: Cave or Commons”](#)

Fortune (February 14, 2013)

[“How to neutralize a meeting tyrant”](#)

Business Insider (February 11, 2013)

["3 ways to keep dominant personalities from ruining meetings"](#)

Creativity:

Inc. (October 26, 2017)

[Science: Here's How to Generate 26 Percent More Ideas at Your Next Brainstorming Session](#)

Harvard Business Review (October 2, 2017)

[Research: For Better Brainstorming, Tell and Embarrassing Story](#)

Chicago Tribune (May 11, 2017)

[Who needs brainstorming? Brainwriting gets way more ideas, this prof says](#)

Kellogg School of Management News & Events (Jan. 15, 2014)

[“The top three collaboration mistakes—and how to fix them”](#)

Kellogg Insight (March 13, 2013)

[“Collaborate Better”](#)

Businessweek.com (Dec. 3, 2014)

[Fix Your Useless Brainstorming Sessions in Two Minutes](#)

Businessweek (Oct. 31, 2014)

Brainwriting: How to Neutralize the Loudmouths

Fast Company (July 29, 2014)

[Brainstorming doesn't work; try this technique instead](#)

School Administrator (February 2014)
[“Book Review”](#) (Creative Conspiracy review)

The European Financial Review (Oct. 20, 2013)
[Rethinking the Wisdom of the Crowd: Why Individuals are More Creative than their Groups](#)

David Lecours’ Core Brilliance Culture (August 5, 2013)
[“Group Brainstorming is broken. Here’s a Fix.”](#)

The Build Network (June 4, 2013)
[“Brainstorming Is Dead: Long live brainwriting! Three steps to silencing the windbags, undermining the politics, and letting your team’s best ideas thrive”](#)

Biz Ed (May/June 2013)
[“Bookshelf”](#) (Creative Conspiracy review)

Blogging on Business (March 13, 2013)
[“Leigh Thompson: An interview by Bob Morris”](#)

Washington Post (March 8, 2013)
[“Getting creative in federal government”](#)

Southwest Spirit (March 2013)
[“Trying to find the next great idea? Look here”](#)

Negotiation:

Kellogg In Focus Thought Leadership (November 19, 2018)
[Increase Your Learning Power via the Noah's Ark Method](#)

Harvard Business Review (September 15, 2018)
[Simple prompts can get women to negotiate more like men and vice versa.](#)

Kellogg Insight (Feb. 7, 2017)
[Take Five: How to Nurture Your Work Relationships](#)

Kellogg Insight (April 15, 2015)

[Write your own script](#)

Kellogg School of Management News & Events (Dec. 10, 2014)

[Masters of negotiation: born this way?](#)

Kellogg School of Management News & Events (Sept. 25, 2014)

[Don't take one for the team: When negotiating, big sacrifices aimed at maintaining a relationship aren't worth it](#)

Kellogg School of Management News & Events (May 12, 2014)

[Negotiation Tips: Lies, damned lies and negotiations. Untruths hurt your reputation and put future negotiation at risk](#)

Kellogg School of Management News & Events (Apr. 3, 2014)

[Negotiation Tips: Who's on first? Why you should make the first offer when negotiating](#)

Forbes (November 17, 2016)

[Get Paid What You're Worth: 5 Negotiation Tactics For Freelancers](#)

Business Insider (March 23, 2015)

[9 science backed tactics for winning a negotiation.](#)

Program on Negotiation at Harvard Law School (January 14, 2015)

[Too eager to close?](#)

Business Insider (May 14, 2014)

[Here's Why You Should Always Make The First Offer In A Negotiation](#)

Leadership:

Harvard Business Review (November 7, 2016)

[How to Make Better Decisions with Less Data](#)

Finance & Management (November 2016)

[Seeking Out a New Route](#)

Catholic Business Journal (October 3, 2016)

[Are You Getting Action without Traction? Here's the Solution...](#)

The Globe and Mail (October 3, 2016)
[Five management traps that waste time and energy](#)

Chicago Tribune / Blue Sky Views (September 26, 2016)
[Productivity fails: The time-wasters that cost an organization](#)

goop (September 19, 2016)
[Envy at the Office](#)

Harvard Business Review (August 23, 2016)
[Putting a Price on People Problems at Work](#)

Intuit (August 16, 2016)
[How Managers Can End Wasteful Habits and Use Solutions That Work](#)

Fast Company (August 15, 2016)
[Forget Micromanaging, Hands-Off Leadership Could Hurt Workers More](#)

Leadership Harvard Business Review (July 14, 2016)
[Why you should always go off-script in a job interview.](#)

Fast Company (May 2, 2016)
[Suffering from professional envy? Here's how to turn it around](#)

Inc. (April 26, 2016)
[How to start a business: 7 steps to get started today](#)

Chicago Magazine (April 4, 2016).
[The Cubs' Joe Maddon is keeping it weird \(and thank goodness for that\)](#)

Harvard Business Review (February 15, 2016)
[How to hire without getting fooled by first impressions](#)

Huffington Post (September 10, 2015).
[5 insights for introverts who want to thrive in the workplace](#)

Harvard Business Review (April 28, 2015).
[How Emotional Intelligence Became a Key Leadership Skill](#)

Wall Street Journal Online (April 25, 2014)
[Put your envy to good use](#)